

Authorized FSS Schedule Pricelist

*GSA Federal Supply Schedule 71 II K
Comprehensive Furniture Management Services*

*FSC Group 71
Part II, Section K*

*GSA Contract Number:
Contract Period:*

*GS-29F-0005T
February 8, 2007 through February 7, 2012*

SIGCOM, Inc.
4230 Beechwood Drive
Greensboro, NC 27410
www.sigcom.net



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Customer Information

General Terms and Conditions

- 1a. Awarded Special Item Numbers:

712-1	Project Management
712-4	Design/Layout
712-5	Packaged Environments

- 1b. Lowest Priced Model Number and Price:

<u>SIN</u>	<u>Model No.</u>	<u>GSA Net Price</u>
712-1	Project Manager 3	\$ 98.22 / HR
712-4	CAD Operator	\$ 50.79 / HR
712-5	SIG-TIEREDFL100.1	\$ 24.68 / SF

- 2. Maximum Order:

<u>SIN</u>	<u>Maximum Order</u>
712-1	\$500,000
712-4	\$500,000
712-5	\$500,000

- 3. Minimum Order:

The minimum dollar value of orders to be issued under this contract is \$50.00.

- 4. Geographic Coverage (delivery area):

SIGCOM will deliver worldwide to international and domestic locations. Domestic delivery includes the 48 contiguous states, the District of Columbia, Alaska, Hawaii, Puerto Rico and U.S. Territories, and a port or consolidation point within the aforementioned areas for orders received from overseas activities.

- 5. Points of Production:

<u>Manufacturers</u>	<u>Production Points</u>
SIGCOM, Inc.	4230 Beechwood Drive Greensboro, NC 27410

- 6. Discount From List Price:

Prices shown are GSA net.

- 7. Quantity Discounts:

See Equipment Pricelist in this Authorized FSS Schedule Pricelist for net Government prices.

- 8. Prompt Payment Terms:

Net 30 days.

- 9a. Government Credit Cards:

Government credit cards are acceptable for payments below the micropurchase threshold.

- 9b. Government Credit Cards:

Government credit cards are acceptable for payments above the micropurchase threshold.

10. Foreign Items: None.
- 11a. Time of Delivery: Manufacturers Delivery
SIGCOM, Inc. As agreed to by the
Contractor and the
Ordering Agency
- 11b. Expedited Delivery: Manufacturers Delivery
SIGCOM, Inc. As agreed to by the
Contractor and the
Ordering Agency
- 11c. Overnight and 2-Day Delivery Times: May be available at the time of order placement for an additional charge. Check with SIGCOM, Inc.
- 11d. Urgent Requirements: When the FSS contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the Contractor. Accelerated delivery may be available at the time of order placement for an additional fee.
12. F.O.B Point: Domestic: FOB Destination. For Alaska, Hawaii, Puerto Rico and U.S. Territories, a shipping date shall be specified on the order in place of a delivery date.

International: SIGCOM shall pay for shipment to a CONUS APO/FPO, port or consolidation point, utilizing standard domestic packing. Government shall pay for and be responsible for all costs associated with overseas shipments. Call SIGCOM for quotes from domestic point to international point of delivery, export packing/freight forwarding, and export fees and taxes. Authorization for all shipping exports and other charges must be included on the Government order.
- 13a. Ordering Address: SIGCOM, Inc.
Attn: Contracts Administrator
4230 Beechwood Drive
Greensboro, NC 27410
Phone: 336-547-9700
Fax: 336-547-1449
- 13b. Ordering Procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) and a sample BPA can be found at the GSA/FSS Schedule Homepage (www.fss.gsa.gov/schedules).
14. Payment Address: SIGCOM, Inc.
Attn: Accounts Payable
4230 Beechwood Drive
Greensboro, NC 27410

15.	Warranty Provisions:	1 Year – Limited Warranty
16.	Export Packing:	May be available at the time of order placement for an additional charge. Check with SIGCOM, Inc.
17.	Terms and Conditions of Government Purchase Card Acceptance:	Government credit cards will be acceptable for payment.
18.	Terms and Conditions Applicable to Rental, Maintenance and Repair:	Rental is not applicable. Standard and emergency maintenance services are available upon request. Please contact SIGCOM for details.
19.	Terms and Conditions Applicable to Installation:	As applicable. A complete offering of services is available for all products covered under this contract. Services include design, layout, integration, set-up, assembly, installation, start-up and training, if required at delivered location.
20a.	Terms and Conditions Applicable to Repair Parts:	Not Applicable.
20b.	Terms and Conditions Applicable for Any Other Services:	Not Applicable.
21.	List of Service and Distribution Points:	Please contact SIGCOM, Inc. for a listing of these services.
22.	List of Participating Resellers:	Not Applicable.
23.	Preventative Maintenance:	Not Applicable.
24a.	Environmental Attributes, e.g., recycled, content, energy efficiency, and/or reduced pollutants:	Not Applicable.
24b.	Section 508 Compliance Information:	Not Applicable.
25.	DUNs Number:	16-158-5260.
26.	Central Contractor Registration Database:	Registered.

PROJECT MANAGEMENT LABOR DESCRIPTIONS
SIN 712-1

Job Title:**Project Manager – Level 5**

Minimum Education/General Experience:

Bachelor's degree with 9 years Project Management experience including at least 3 years in Project Management supervision; or a Master's degree and 7 years experience including 3 years of Project Management supervision; or 14 years Project Management experience including at least 4 years of Project Management supervision.

Functional Responsibilities:

Responsible for cradle to grave management of assigned projects. He/she serves as Point of Contact with customers. Performs Site Surveys and develops Installation/Manpower Schedules. Oversee Operations of Video Teleconference, Security and Construction Projects. Prepares and submits Purchase Requisitions, Material Inspection and Receiving Reports/DD250's. Supervises Engineering and Technician Teams. Prepares and Chairs Installations Kickoff Meetings with Engineering and Technician Teams, Purchasing and Quality Assurance Manager. Negotiates Scope and Contract Value with Subcontractors. Prepares and submits proposals for equipment and installation projects.

Job Title:**Project Manager – Level 4**

Minimum Education/General Experience:

Bachelor's degree with 7-8 years Project Management; or a Master's degree and 5-6 years experience at least 2 of which must have been supervising Project Management personnel; or 12-13 years Project Management experience at least 4 years of which must have been supervising Project Management Personnel.

Functional Responsibilities:

Responsible for cradle to grave management of assigned projects. He/she serves as Point of Contact with customers. Performs Site Surveys and develops Installation/Manpower Schedules. Oversee Operations of Video Teleconference, Security and Construction Projects. Prepares and submits Purchase Requisitions, Material Inspection and Receiving Reports/DD250's. Supervises Engineering and Technician Teams. Prepares and Chairs Installations Kickoff Meetings with Engineering and Technician Teams, Purchasing and Quality Assurance Manager. Negotiates Scope and Contract Value with Subcontractors. Prepares and submits proposals for equipment and installation projects.

Job Title:

Project Manager – Level 3

Minimum Education/General Experience:

Bachelor's degree with 5-6 years Project Management; or a Master's degree and 3-4 years experience at least one of which must have been supervising Project Management personnel; or 10-11 years Project Management experience at least 3 years of which must have been supervising Project Management Personnel.

Functional Responsibilities:

Responsible for cradle to grave management of assigned projects. He/she serves as Point of Contact with customers. Performs Site Surveys and develops Installation/Manpower Schedules. Oversee Operations of Video Teleconference, Security and Construction Projects. Prepares and submits Purchase Requisitions, Material Inspection and Receiving Reports/DD250's. Supervises Engineering and Technician Teams. Prepares and Chairs Installations Kickoff Meetings with Engineering and Technician Teams, Purchasing and Quality Assurance Manager. Negotiates Scope and Contract Value with Subcontractors. Prepares and submits proposals for equipment and installation projects.

DESIGN / LAYOUT LABOR DESCRIPTIONS
SIN 712-4

Job Title:	Principal Member of Technical Staff
Minimum Education/General Experience:	Bachelor's degree in Engineering or a related degree with 5 years engineering experience at least one of which must have included supervising engineering personnel; or Master's degree in Engineering or related field with 3 years experience one of which must have been supervising engineering personnel; or 10-12 years engineering experience with at least two of them supervising engineering personnel.
Functional Responsibilities:	Mid level position responsible for completing assigned tasks involving projects or proposals. Additionally, the Principal Member of Technical Staff is responsible for supervising the work of all Member of Technical Staff (MTS) that may be assigned to his/her projects. The supervision function includes training, assisting with project tasks, giving direction and guidance, and facilitating the MTS's assignments. The supervision function shall be limited to areas of engineering and tasking.
Job Title:	Member of Technical Staff
Minimum Education/General Experience:	Bachelor's degree in Engineering or a related degree with 2-4 years experience or Master's degree in Engineering with 0-2 years experience or 7-9 years of engineering experience.
Functional Responsibilities:	Mid level position responsible for completing assigned tasks involving projects or proposals, including the development of engineered solutions from specifications, a scope of work, illustration or other communication from a customer or marketing and sales personnel. Additional responsibilities include supervising the work of all Associate member of Technical Staff that may be assigned to his/her projects. The supervision function includes training, assisting with project tasks, giving direction and guidance. The supervision function shall be limited to areas of engineering and tasking.
Job Title:	Project Manager – Level 5
Minimum Education/General Experience:	Bachelor's degree with 9 years Project Management experience including at least 3 years in Project Management supervision; or a Master's degree and 7 years experience including 3 years of Project Management supervision; or 14 years Project Management experience including at least 4 years of Project Management supervision.
Functional Responsibilities:	Responsible for cradle to grave management of assigned projects. He/she serves as Point of Contact with customers. Performs Site Surveys and develops Installation/Manpower

Schedules. Oversee Operations of Video Teleconference, Security and Construction Projects. Prepares and submits Purchase Requisitions, Material Inspection and Receiving Reports/DD250's. Supervises Engineering and Technician Teams. Prepares and Chairs Installations Kickoff Meetings with Engineering and Technician Teams, Purchasing and Quality Assurance Manager. Negotiates Scope and Contract Value with Subcontractors. Prepares and submits proposals for equipment and installation projects.

Job Title: **Project Manager – Level 4**

Minimum Education/General Experience:

Bachelor's degree with 7-8 years Project Management; or a Master's degree and 5-6 years experience at least 2 of which must have been supervising Project Management personnel; or 12-13 years Project Management experience at least 4 years of which must have been supervising Project Management Personnel.

Functional Responsibilities:

Responsible for cradle to grave management of assigned projects. He/she serves as Point of Contact with customers. Performs Site Surveys and develops Installation/Manpower Schedules. Oversee Operations of Video Teleconference, Security and Construction Projects. Prepares and submits Purchase Requisitions, Material Inspection and Receiving Reports/DD250's. Supervises Engineering and Technician Teams. Prepares and Chairs Installations Kickoff Meetings with Engineering and Technician Teams, Purchasing and Quality Assurance Manager. Negotiates Scope and Contract Value with Subcontractors. Prepares and submits proposals for equipment and installation projects.

Job Title: **Project Manager – Level 3**

Minimum Education/General Experience:

Bachelor's degree with 5-6 years Project Management; or a Master's degree and 3-4 years experience at least one of which must have been supervising Project Management personnel; or 10-11 years Project Management experience at least 3 years of which must have been supervising Project Management Personnel.

Functional Responsibilities:

Responsible for cradle to grave management of assigned projects. He/she serves as Point of Contact with customers. Performs Site Surveys and develops Installation/Manpower Schedules. Oversee Operations of Video Teleconference, Security and Construction Projects. Prepares and submits Purchase Requisitions, Material Inspection and Receiving Reports/DD250's. Supervises Engineering and Technician Teams. Prepares and Chairs Installations Kickoff Meetings with Engineering and Technician Teams, Purchasing and Quality Assurance Manager. Negotiates Scope and Contract Value with Subcontractors. Prepares and submits proposals for equipment and installation projects.

Job Title: **CAD Operator**

Minimum Education/General Experience: Associates in Arts degree or technical school graduate with 1 year experience or 3 years experience.

Functional Responsibilities: Administrative and drafting duties including creation, modification, and maintenance/storage of CAD files for all jobs, also responsible for the development and maintenance of the CAD standards.

**PACKAGED ENVIRONMENTS LABOR DESCRIPTIONS
SIN 712-5**

Job Title: **Principal Member of Technical Staff**

Minimum Education/General Experience: Bachelor's degree in Engineering or a related degree with 5 years engineering experience at least one of which must have included supervising engineering personnel; or Master's degree in Engineering or related field with 3 years experience one of which must have been supervising engineering personnel; or 10-12 years engineering experience with at least two of them supervising engineering personnel.

Functional Responsibilities: Mid level position responsible for completing assigned tasks involving projects or proposals. Additionally, the Principal Member of Technical Staff is responsible for supervising the work of all Member of Technical Staff (MTS) that may be assigned to his/her projects. The supervision function includes training, assisting with project tasks, giving direction and guidance, and facilitating the MTS's assignments. The supervision function shall be limited to areas of engineering and tasking.

Job Title: **Member of Technical Staff**

Minimum Education/General Experience: Bachelor's degree in Engineering or a related degree with 2-4 years experience or Master's degree in Engineering with 0-2 years experience or 7-9 years of engineering experience.

Functional Responsibilities: Mid level position responsible for completing assigned tasks involving projects or proposals, including the development of engineered solutions from specifications, a scope of work, illustration or other communication from a customer or marketing and sales personnel. Additional responsibilities include supervising the work of all Associate member of Technical Staff that may be assigned to his/her projects. The supervision function includes training, assisting with project tasks, giving direction and guidance. The supervision function shall be limited to areas of engineering and tasking.

Job Title: **Project Manager – Level 5**

Minimum Education/General Experience: Bachelor's degree with 9 years Project Management experience including at least 3 years in Project Management supervision; or a Master's degree and 7 years experience including 3 years of Project Management supervision; or 14 years Project Management experience including at least 4 years of Project Management supervision.

Functional Responsibilities: Responsible for cradle to grave management of assigned projects. He/she serves as Point of Contact with customers. Performs Site Surveys and develops Installation/Manpower Schedules. Oversee Operations of Video Teleconference, Security and Construction Projects. Prepares and submits Purchase Requisitions, Material Inspection and Receiving Reports/DD250's. Supervises Engineering and Technician Teams. Prepares and Chairs Installations Kickoff Meetings with Engineering and Technician Teams, Purchasing and Quality Assurance Manager. Negotiates Scope and Contract Value with Subcontractors. Prepares and submits proposals for equipment and installation projects.

Job Title: **Project Manager – Level 4**

Minimum Education/General Experience: Bachelor's degree with 7-8 years Project Management; or a Master's degree and 5-6 years experience at least 2 of which must have been supervising Project Management personnel; or 12-13 years Project Management experience at least 4 years of which must have been supervising Project Management Personnel.

Functional Responsibilities: Responsible for cradle to grave management of assigned projects. He/she serves as Point of Contact with customers. Performs Site Surveys and develops Installation/Manpower Schedules. Oversee Operations of Video Teleconference, Security and Construction Projects. Prepares and submits Purchase Requisitions, Material Inspection and Receiving Reports/DD250's. Supervises Engineering and Technician Teams. Prepares and Chairs Installations Kickoff Meetings with Engineering and Technician Teams, Purchasing and Quality Assurance Manager. Negotiates Scope and Contract Value with Subcontractors. Prepares and submits proposals for equipment and installation projects.

Job Title: **Project Manager – Level 3**

Minimum Education/General Experience: Bachelor's degree with 5-6 years Project Management; or a Master's degree and 3-4 years experience at least one of which must have been supervising Project Management personnel; or 10-11 years Project Management experience at least 3 years of which must have been supervising Project Management Personnel.

Functional Responsibilities: Responsible for cradle to grave management of assigned projects. He/she serves as Point of Contact with customers. Performs Site Surveys and develops Installation/Manpower Schedules. Oversee Operations of Video Teleconference, Security and Construction Projects. Prepares and submits Purchase Requisitions, Material Inspection and Receiving Reports/DD250's. Supervises Engineering and Technician

Teams. Prepares and Chairs Installations Kickoff Meetings with Engineering and Technician Teams, Purchasing and Quality Assurance Manager. Negotiates Scope and Contract Value with Subcontractors. Prepares and submits proposals for equipment and installation projects.

Job Title:**Technician 3**

Minimum Education/General Experience:

Technical or trade school graduate (military or civilian) with 9-10 years of work related experience or Technical school graduate in electronics or computers with 3-4 years of work related experience. Related field/work experience, with industry standard certifications or accreditations from industry recognized institutions, can be substituted to meet educational requirements.

Functional Responsibilities:

Responsible for installing, maintaining and repairing high-end video teleconferencing, audio, and other telecommunications and security equipment. This level employee will have the capability to supervise other technicians and serve as site superintendent.

Job Title:**Technician 2**

Minimum Education/General Experience:

Technical or trade school graduate (military or civilian) with 7-8 years of work related experience or Technical school graduate in electronics or computers with 3-4 years of work related experience. Related field/work experience, with industry standard certifications or accreditations from industry recognized institutions, can be substituted to meet educational requirements.

Functional Responsibilities:

Responsible for installing, maintaining and repairing high-end video teleconferencing, audio, and other telecommunications and security equipment. Installer. This level employee will have the capability to supervise other technicians.

PACKAGED ENVIRONMENTS TASK DESCRIPTIONS
SIN 712-5

Audio/Visual (A/V) and/or Video Teleconferencing (VTC) Encasement Wall and Equipment Closet Package

SIGCOM's custom-designed A/V and/or VTC Encasement Wall and Equipment Closet Package showcases the customer's interactive A/V and/or VTC system components in an encasement wall while concealing non-interactive equipment in a closet enclosure behind the wall. This package minimizes the acoustic transfer of unwanted equipment noise while enhancing the overall appearance of the room. SIGCOM ensures that all relevant components of this package meet National Electrical Code (NEC) regulations.

The A/V and VTC Encasement Wall and Equipment Closet Package includes:

- Conduits, ductwork, and wiring for installing the A/V and/or VTC Encasement Wall and interconnecting facility equipment
- Paint, industrial-type carpeting, acoustic ceiling tiles, replacement Heating, Ventilation, and Air Conditioning supply and return grills, and conduits, ductwork, and wiring for installing the Equipment Closet and interconnecting facility equipment

Note: One of the following A/V and/or VTC Site Surveys is required for this package:

- P/N SSEC100.1 East Coast
- P/N SSWC100.1 West Coast
- P/N SSOC100.1 OCONUS

Acoustical Ceiling and Wall Audio/Visual (A/V) and/or Video Teleconferencing (VTC) Package

The Acoustical Ceiling and Wall A/V and/or VTC Package is a complete acoustical environment for professional quality A/V and VTC solutions. SIGCOM custom designs this package to maximize the quality of the customer's A/V or VTC Room acoustics and provide a Sound Transmission Coefficient (STC) barrier of 45 decibels for conferences up to the Secret level. The package includes a color-coordinated sound soak paneled wall with base and chair rail, an acoustical paneled ceiling with overhead fluorescent angled lighting, wall-to-wall carpeting, solid wood doors, and replacement Heating, Ventilation, and Air Conditioning supply and return grills.

Note: One of the following A/V and/or VTC Site Surveys is required for this package:

- P/N SSEC100.1 East Coast
- P/N SSWC100.1 West Coast
- P/N SSOC100.1 OCONUS

Tiered Floor Audio/Visual (A/V) and/or Video Teleconferencing (VTC) Package

Tiered floor gallery seating is the optimal layout for ensuring an uninterrupted view of A/V or VTC proceedings from any location within the room. SIGCOM designs the Tiered Floor A/V and/or VTC Package to retrofit the customer's A/V or VTC Room with a tiered floor for gallery seating. The package includes all materials for installing the tiered floor.

Note: This package is available as an option with the Acoustical Ceiling and Wall A/V and/or VTC Package.

Modesty Wall Audio/Visual (A/V) and/or Video Teleconferencing (VTC) Package

SIGCOM designs the Modesty Wall A/V and/or VTC Package to provide a made-to-order privacy partition solution for A/V and VTC Rooms with gallery seating.

Note: This package is available as an option with the Tiered Floor A/V and/or VTC Package.

Modesty Wall and Work Surface Audio/Visual (A/V) and/or Video Teleconferencing (VTC) Package

The Modesty Wall and Work Surface A/V and/or VTC Package provides customized privacy partitions and writing surfaces for customer A/V and VTC Rooms with classroom/gallery seating. SIGCOM designs the Modesty Wall and Work Surface to meet each customer's unique requirements.

Note: This package is available as an option with the Tiered Floor A/V and/or VTC Package.

Dual 3070 Sound Transmission Coefficient-50 (STC-50) Door Package

The Dual 3070 STC-50 Door Package contains two wood and hollow metal doors that are engineered to meet sound transmission rating requirements for facilities with Top Secret security clearances.

Acoustical Drapery Package

SIGCOM's customized Acoustical Drapery Package is designed to provide maximum acoustical quality within each customer's Audio/Visual or Video Teleconferencing Room. The lined cotton acoustical draperies are available in a color of the customer's choosing.

Maximum drapery length: 13 Feet

Motorized Acoustical Drapery Package

SIGCOM's motorized Acoustical Drapery Package is engineered to enable electronic opening and closing of the draperies via a motorized track. The lined cotton acoustical draperies are available in a color of the customer's choosing.

Maximum drapery length: 13 Feet

Heating, Ventilation, and Air Conditioning (HVAC) Ductwork Enclosed with Security Bars - Small

SIGCOM designs HVAC ductwork to customer site requirements. All SIGCOM-designed ductwork is fitted with internal security bars that are welded vertically and horizontally on 6-inch centers.

Ductwork size: 12"W x 12"H x 24"L through 28"W x 28"H x 24"L

Heating, Ventilation, and Air Conditioning (HVAC) Ductwork Enclosed with Security Bars - Large

SIGCOM designs HVAC ductwork to customer site requirements. All SIGCOM-designed ductwork is fitted with internal security bars that are welded vertically and horizontally on 6-inch centers.

Ductwork size: 30"W x 30"H x 24"L through 30"W x 42"H x 24"L
