

# *Authorized FSS Schedule Pricelist*

*Federal Supply Schedule 084 TOTAL SOLUTIONS for  
Law Enforcement, Security, Facilities Management,  
Fire, Rescue, Special Purpose Clothing, Marine Craft  
and Emergency/Disaster Response*

*Federal Supply Group 63  
Alarm and Signal Systems, Facility Management  
Systems, Professional Services and Guard Services*

*FSC Class 6350  
Small Business under SIC Code 3669*

*GSA Contract Number: GS-07F-0209J  
Contract Period: May 1, 2004 through April 30, 2009  
Contract Modification Number: AO67 effective December 21, 2007*

**SIGCOM, Inc.**  
4230 Beechwood Drive  
Greensboro, NC 27410  
[www.sigcom.net](http://www.sigcom.net)



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**Customer Information**

**General Terms and Conditions**

- 1a. Awarded Special Item Numbers:
- 246-20(4) Warning System Devices (Patient/Detainees)
  - 246-25 Fire Alarm Systems
  - 246-35(5) Vehicle Arrest/Security Barrier/Barricade/Bollard Systems, Decorative Barrier Planters
  - 246-35(6) Other Access Control Systems
  - 246-40 Intrusion Alarms and Signal Systems including audible and visual warning devices (No personal alarms)
  - 246-42(1) Facility Management Systems
  - 246-43 Perimeter Security/Detection Systems, including but not limited to Fencing, Sensors, etc.
  - 246-50 Ancillary Services
  - 246-51 Services and Installation Requiring Construction
  - 246-52 Professional Security/Facility Management Services
  - 426-1G Miscellaneous Law Enforcement Products/Ancillary Services
  - 426-4F Emergency Preparedness and First Responder Equipment, Training and Services
  - 426-4S Surveillance Systems/Ancillary Services

1b. Lowest Priced Model Number and Price:

<u>SIN</u>	<u>Model No.</u>	<u>GSA Net Price</u>
246-20(4)	803A2901	\$ .34
246-25	S-MP	\$ 1.97
246-35(5)	T4014	\$ 9.37
246-35(6)	F Connector	\$ 6.11
246-40	SL2-15N	\$ 0.29
246-42(1)	CA-009 SIM	\$ 0.27
246-43	FCB56125	\$ 0.07
426-4F	ICS-LP	\$ 21.60
426-4S	CE102	\$ 34.42

2. Maximum Order:

<u>SIN</u>	<u>Maximum Order</u>
246-20	\$75,000 (for InstanTel only)
246-25	\$100,000
246-35	\$100,000
246-40	\$150,000
246-42	\$150,000
246-43	\$100,000
246-52	\$200,000
426-1G	\$200,000
426-4F	\$200,000
426-4S	\$200,000

3. Minimum Order: The minimum dollar value of orders to be issued under this contract is \$50.00.

4. Geographic Coverage (delivery area): SIGCOM will deliver worldwide to international and domestic locations. Domestic delivery includes the 48 contiguous states, the District of Columbia, Alaska, Hawaii, Puerto Rico and U.S. Territories, and a port or consolidation point within the aforementioned areas for orders received from overseas activities.

5. Points of Production:

<u>Manufacturers</u>	<u>Production Points</u>
Actall Security Products.....	3925 Monaco Parkway Denver, CO 80207
Advanced Detection Technologies.....	2511 Neudorf Drive Suite N Clemmons, NC 27012
Automation Displays, Inc. ....	3533 N. White Avenue Eau Claire, WI 54703 Eau Claire County
CommPort Technologies, Inc. ....	700 Elmont Road Elmont, NY 11003
	and
	6, Kalpana, 5 <sup>th</sup> Road Santacruz (E), Bombay India 400055
Fire Lite, Inc.....	Notifier 12 Clintonville Road Northford, CT 06472
	and
	System Sensor 3825 Ohio Avenue St. Charles, IL 60174
Instantel, Inc. ....	309 Legget Drive Kanat Ontario, Canada K2K 3A3
Insulated Component Structures, Inc.....	323 Farmington Rd Mocksville, NC 27028
Meridian Technologies, Inc ....	700 Elmont Road Elmont, NY 11003 Nassau County
Perimeter Products, Inc.....	1130 Terra Bella Avenue Mountain View, CA 94043 Santa Clara County
PI Vision.....	3501 Quadrangle Orlando, Florida 32817
	and
	171-185 Ewell Road Surbiton, Surrey England, UK

Robotic Security Systems, Inc. .... 6530 Highway 22  
Panama City, FL 32404

Southwestern Wire, Inc. .... 3505 N. I35  
Norman, OK 73072  
and  
Cox Fittings  
11324 Russell Drive  
Mesquite, TX 75180  
and  
Ameristar  
1555 North Mingo Road  
Norman, OK 74116

The Tymetal Corporation ..... Road 1  
Fort Edward, NY 12828  
Washington County

- 6. Discount From List Price: Prices shown are GSA net.
- 7. Quantity Discounts: See Equipment Pricelist in this Authorized FSS Schedule Pricelist for net Government prices.
- 8. Prompt Payment Terms: Net 30 days.
- 9a. Government Credit Cards: Government credit cards are acceptable for payments below the micropurchase threshold.
- 9b. Government Credit Cards: Government credit cards are acceptable for payments above the micropurchase threshold.
- 10. Foreign Items: None.
- 11a. Time of Delivery:
 

<u>Manufacturers</u>	<u>Delivery</u>
CommPort Technologies, Inc. ....	2 weeks ARO or as agreed to by the Contractor and the Ordering Agency

Automation Displays, Inc. ....	30 days ARO or as agreed to by the Contractor and the Ordering Agency
Fire Lite, Inc. (Notifier™ Products)	
InstanTel, Inc.	
Meridian Technologies, Inc.	
Perimeter Products, Inc.	
PI Vision	
Robotic Security Systems, Inc.	
Southwestern Wire, Inc.	
The Tymetal Corporation	

Actall Security Products.....	45 days ARO or as
Advanced Detection Technologies	agreed to by the Contractor
Insulated Component Structures, Inc.	and the Ordering Agency

11b. Expedited Delivery:

	<u>Manufacturers</u>	<u>Delivery</u>
Actall Security Products.....		30 days ARO or as available
Insulated Component Structures		

Advanced Detection Technologies..... 20 days ARO or as available  
Automation Displays, Inc.  
CommPort Technologies, Inc.  
Fire Lite, Inc. (Notifier™ Products)  
InstanTel, Inc.  
Meridian Technology, Inc.  
Perimeter Products, Inc.  
PI Vision  
Robotic Security Systems, Inc.  
Southwestern Wire, Inc.  
The Tymetal Corporation

11c. Overnight and 2-Day Delivery Times:

May be available at the time of order placement for an additional charge. Check with SIGCOM, Inc.

11d. Urgent Requirements:

When the FSS contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the Contractor. Accelerated delivery may be available at the time of order placement for an additional fee.

12. F.O.B Point:

Domestic: FOB Destination. For Alaska, Hawaii, Puerto Rico and U.S. Territories, a shipping date shall be specified on the order in place of a delivery date.

International: SIGCOM shall pay for shipment to a CONUS APO/FPO, port or consolidation point, utilizing standard domestic packing. Government shall pay for and be responsible for all costs associated with overseas shipments. Call SIGCOM for quotes from domestic point to international point of delivery, export packing/freight forwarding, and export fees and taxes. Authorization for all shipping exports and other charges must be included on the Government order.

The Tymetal Corporation: Freight charges for products are not included with the purchase price. See the itemized freight charges on page 9.

Robotic Security Systems, Inc: Freight charges for products are not included with the purchase price. FOB Point – Origin.

13a. Ordering Address:

SIGCOM, Inc.  
Attn: Contracts Administrator  
4230 Beechwood Drive  
Greensboro, NC 27410  
Phone: 336-547-9700  
Fax: 336-547-1449

- 13b. Ordering Procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) and a sample BPA can be found at the GSA/FSS Schedule Homepage ([www.fss.gsa.gov/schedules](http://www.fss.gsa.gov/schedules)).
  
- 14. Payment Address: SIGCOM, Inc.  
Attn: Accounts Payable  
4230 Beechwood Drive  
Greensboro, NC 27410
  
- 15. Warranty Provisions:
 

<u>Manufacturers</u>	<u>Warranty</u>
Actall Security Products.....	1 Year
Advanced Detection Technologies.....	1 Year
Automation Displays Inc. ....	1 Year
CommPort Technologies, Inc. ....	1 Year
Fire Lite, Inc. (Notifier™ Products).....	18 and 36 months
Instatel, Inc. ....	1 Year
Insulated Component Structures .....	3 Years
Meridian Technologies, Inc. ....	2 Years
Perimeter Products, Inc. ....	1-2 Years, depending on product
PI Vision. ....	1 Year (Return to Factory)
Robotic Security Systems, Inc. ....	1 Year
Southwestern Wire, Inc. ....	15 Years
The Tymetal Corporation .....	1 Year
  
- 16. Export Packing: May be available at the time of order placement for an additional charge. Check with SIGCOM, Inc.
  
- 17. Terms and Conditions of Government Purchase Card Acceptance: Government credit cards will be acceptable for payment.
  
- 18. Terms and Conditions Applicable to Rental, Maintenance and Repair: See Item Number 27 for Maintenance and Repair. Rental is not applicable.
  
- 19. Terms and Conditions Applicable to Installation: See Item Number 27.
  
- 20a. Terms and Conditions Applicable to Repair Parts: See Item Number 27.
  
- 20b. Terms and Conditions Applicable for Any Other Services: Not Applicable.
  
- 21. List of Service and Distribution Points: Not Applicable.
  
- 22. List of Participating Resellers: Not Applicable.
  
- 23. Preventative Maintenance: Not Applicable.

- 24a. Environmental Attributes, e.g., recycled, content, energy efficiency, and/or reduced pollutants: Not Applicable.
  
  - 24b. Section 508 Compliance Information: Not Applicable.
  
  - 25. DUNs Number: 16-158-5260.
  
  - 26. Central Contractor Registration Database: Registered.
  
  - 27. Ancillary Services (SIN 246-50), Services and Installation Requiring Construction (SIN 246-51):  
A complete offering of services is available for all products covered under this contract. Services include design, construction, start-up, training and standard and emergency maintenance. Maintenance agreements must not exceed the term of the contract. The Contractor may offer these Special Item Numbers in conjunction with systems offered. All services are based on negotiated Statements of Work and are evaluated on a "Best Value" basis to be negotiated between the ordering office and SIGCOM, Inc. See detailed instructions in the GSA Schedule.
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**PROFESSIONAL SECURITY / FACILITY MANAGEMENT SERVICES LABOR DESCRIPTIONS  
SIN 246-52**

<b>Commercial Job Title:</b>	<b>Technical Director</b>	<b>\$ 137.10</b>
Minimum Education/General Experience:	BSEE or BSCS, advanced degree desirable, experience in government projects, knowledge in communications and security systems, background in customer support and configuration management.	
Functional Responsibilities:	Executive position responsible for the technical oversight of the described division or department and establishing engineering standards and operational guidelines. The primary responsibilities will include allocating technical staff to projects and supervise the execution of the assigned work; Develop and document the overall engineering process; establish engineering's configuration management process for all the engineering design materials and files; Review all technical solutions developed by technical staff to ensure sound engineering concept and design and ensure project profitability; Train and mentor technical staff to meet the needs of the company; Advise and guide the management team in identifying changes in technology and strategic business direction from a technology perspective; Produce corporate performance plan.	
<b>Commercial Job Title:</b>	<b>Principal Member of Technical Staff</b>	<b>\$ 107.84</b>
Minimum Education/General Experience:	Bachelor's degree in Engineering or a related degree with 5 years engineering experience at least one of which must have included supervising engineering personnel; or Master's degree in Engineering or related field with 3 years experience one of which must have been supervising engineering personnel; or 10-12 years engineering experience with at least two of them supervising engineering personnel.	
Functional Responsibilities:	Mid level position responsible for completing assigned tasks involving projects or proposals. Additionally the Principal Member of Technical Staff is responsible for supervising the work of all Member of Technical Staff (MTS) that may be assigned to his/her projects. The supervision function includes training, assisting with project tasks, giving direction and guidance, and facilitating the MTS's assignments. The supervision function shall be limited to areas of engineering and tasking.	
<b>Commercial Job Title:</b>	<b>Member of Technical Staff</b>	<b>\$ 85.32</b>
Minimum Education/General Experience:	Bachelor's degree in Engineering or a related degree with 2-4 years experience or Master's degree in Engineering with 0-2 years experience or 7-9 years of engineering experience.	
Functional Responsibilities:	Mid level position responsible for completing assigned tasks involving projects or proposals, including the development of engineered solutions from specifications, a scope of work, illustration or other communication from a customer or marketing and sales personnel. Additional responsibilities include supervising the work of all Associate member of Technical Staff that may be assigned to his/her projects. The supervision function includes training, assisting with project tasks, giving direction and guidance. The supervision function shall be limited to areas of engineering and tasking.	

<b>Commercial Job Title:</b>	<b>Project Manager – Level 5</b>	<b>\$ 120.13</b>
Minimum Education/General Experience:	Bachelor's degree with 9 years Project Management experience including at least 3 years in Project Management supervision; or a Master's degree and 7 years experience including 3 years of Project Management supervision; or 14 years Project Management experience including at least 4 years of Project Management supervision.	
Functional Responsibilities:	Responsible for cradle to grave management of assigned projects. He/she serves as Point of Contact with customers. Performs Site Surveys and develops Installation/Man Power Schedules. Oversee Operations of Video teleconference, Security and Construction Projects. Prepares and submits Purchase Requisitions, Material Inspection and Receiving Reports/DD250's. Supervises Engineering and Technician Teams. Prepares and Chairs Installations Kickoff Meetings with Engineering and Technician Teams, Purchasing and Quality Assurance Manager. Negotiates Scope and Contract Value with Subcontractors. Prepares and submits proposals for equipment and installation projects.	
<b>Commercial Job Title:</b>	<b>Project Manager – Level 4</b>	<b>\$ 117.39</b>
Minimum Education/General Experience:	Bachelor's degree with 7-8 years Project Management; or a Master's degree and 5-6 years experience at least 2 of which must have been supervising Project Management personnel; or 12-13 years Project Management experience at least 4 years of which must have been supervising Project Management Personnel.	
Functional Responsibilities:	Responsible for cradle to grave management of assigned projects. He/she serves as Point of Contact with customers. Performs Site Surveys and develops Installation/Man Power Schedules. Oversee Operations of Video teleconference, Security and Construction Projects. Prepares and submits Purchase Requisitions, Material Inspection and Receiving Reports/DD250's. Supervises Engineering and Technician Teams. Prepares and Chairs Installations Kickoff Meetings with Engineering and Technician Teams, Purchasing and Quality Assurance Manager. Negotiates Scope and Contract Value with Subcontractors. Prepares and submits proposals for equipment and installation projects.	
<b>Commercial Job Title:</b>	<b>Project Manager – Level 3</b>	<b>\$ 101.70</b>
Minimum Education/General Experience:	Bachelor's degree with 5-6 years Project Management; or a Master's degree and 3-4 years experience at least one of which must have been supervising Project Management personnel; or 10-11 years Project Management experience at least 3 years of which must have been supervising Project Management Personnel.	
Functional Responsibilities:	Responsible for cradle to grave management of assigned projects. He/she serves as Point of Contact with customers. Performs Site Surveys and develops Installation/Man Power Schedules. Oversee Operations of Video teleconference, Security and Construction Projects. Prepares and submits Purchase Requisitions, Material Inspection and Receiving Reports/DD250's. Supervises Engineering and Technician Teams. Prepares and Chairs Installations Kickoff Meetings with Engineering and Technician Teams, Purchasing and Quality Assurance Manager. Negotiates Scope and Contract Value with Subcontractors. Prepares and submits proposals for equipment and installation projects.	

<b>Commercial Job Title:</b>	<b>Project Manager – Level 2</b>	<b>\$ 94.72</b>
Minimum Education/General Experience:	Bachelor's degree with 2-4 years Project Management; or a Master's degree and 0-2 years experience; or 7-9 years Project Management experience.	
Functional Responsibilities:	Responsible for cradle to grave management of assigned projects. He/she serves as Point of Contact with customers. Performs Site Surveys and develops Installation/Man Power Schedules. Oversee Operations of Video teleconference, Security and Construction Projects. Prepares and submits Purchase Requisitions, Material Inspection and Receiving Reports/DD250's. Supervises Engineering and Technician Teams. Prepares and Chairs Installations Kickoff Meetings with Engineering and Technician Teams, Purchasing and Quality Assurance Manager. Negotiates Scope and Contract Value with Subcontractors. Prepares and submits proposals for equipment and installation projects.	
<b>Commercial Job Title:</b>	<b>Project Manager – Level 1</b>	<b>\$ 81.40</b>
Minimum Education/General Experience:	Bachelor's degree preferably in Management related discipline with 0-1 year Project Management; or 5-6 years Project Management experience.	
Functional Responsibilities:	Provide technical and administrative assistance to the Vice-President of Programs and Project Management staff. Perform a variety of tasks to assist the Project Management staff to include: Developing and maintaining budget and forecast information, Developing and maintaining a system for workload tracking/forecasting, Assisting with the development and submission of proposals, Performing special studies and assignments as directed, working with experienced Project Managers to learn project management processes and tools.	
<b>Commercial Job Title:</b>	<b>Technician 3 (Security)</b>	<b>\$ 80.38</b>
Minimum Education/General Experience:	HS/Vocational School Diploma with 9-10 years of work related experience; or Technical school graduate in electronics or computers with 3-4 years of work related experience.	
Functional Responsibilities:	Responsible for installing, maintaining and repairing high-end video teleconferencing, audio, and other telecommunications and security equipment. This level employee will have the capability to supervise other technicians and serve as site superintendent.	
<b>Commercial Job Title:</b>	<b>Technician 2 (Security)</b>	<b>\$ 60.64</b>
Minimum Education/General Experience:	HS/Vocational School Diploma with 3-7 years of work related experience; or Technical school graduate in electronics or computers with 1-2 years of work related experience.	
Functional Responsibilities:	Responsible for installing, maintaining and repairing high-end video teleconferencing, audio, and other telecommunications and security equipment. Installer. This level employee will have the capability to supervise other technicians.	
<b>Commercial Job Title:</b>	<b>Technician 1 (Security)</b>	<b>\$ 53.92</b>
Minimum Education/General Experience:	HS/Vocational School Diploma with 0-1 year of work related experience.	
Functional Responsibilities:	Responsible for installing, maintaining and repairing high-end video teleconferencing, audio, and other telecommunications and security equipment.	

**Commercial Job Title:**

**CAD Operator**

**\$ 53.99**

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Minimum Education/General Experience:

Associates in Arts degree or technical school graduate with 1 year experience or 3 years experience.

Functional Responsibilities:

Administrative and drafting duties including creation, modification, and maintenance/storage of CAD files for all jobs, also responsible for the development and maintenance of the CAD standards.

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**LAW ENFORCEMENT & SECURITY EQUIPMENT LABOR DESCRIPTIONS**  
**SIN 426-1G / 426-4S**

<b>Commercial Job Title:</b>	<b>Technical Director</b>	<b>\$ 127.85</b>
Minimum Education/General Experience:	BSEE or BSCS, advanced degree desirable, experience in government projects, knowledge in communications and security systems, background in customer support and configuration management.	
Functional Responsibilities:	Executive position responsible for the technical oversight of the described division or department and establishing engineering standards and operational guidelines. The primary responsibilities will include allocating technical staff to projects and supervise the execution of the assigned work; Develop and document the overall engineering process; establish engineering's configuration management process for all the engineering design materials and files; Review all technical solutions developed by technical staff to ensure sound engineering concept and design and ensure project profitability; Train and mentor technical staff to meet the needs of the company; Advise and guide the management team in identifying changes in technology and strategic business direction from a technology perspective; Produce corporate performance plan.	
<b>Commercial Job Title:</b>	<b>Principal Member of Technical Staff</b>	<b>\$ 100.56</b>
Minimum Education/General Experience:	Bachelor's degree in Engineering or a related degree with 5 years engineering experience at least one of which must have included supervising engineering personnel; or Master's degree in Engineering or related field with 3 years experience one of which must have been supervising engineering personnel; or 10-12 years engineering experience with at least two of them supervising engineering personnel.	
Functional Responsibilities:	Mid level position responsible for completing assigned tasks involving projects or proposals. Additionally the Principal Member of Technical Staff is responsible for supervising the work of all Member of Technical Staff (MTS) that may be assigned to his/her projects. The supervision function includes training, assisting with project tasks, giving direction and guidance, and facilitating the MTS's assignments. The supervision function shall be limited to areas of engineering and tasking.	
<b>Commercial Job Title:</b>	<b>Member of Technical Staff</b>	<b>\$ 79.58</b>
Minimum Education/General Experience:	Bachelor's degree in Engineering or a related degree with 2-4 years experience or Master's degree in Engineering with 0-2 years experience or 7-9 years of engineering experience.	
Functional Responsibilities:	Mid level position responsible for completing assigned tasks involving projects or proposals, including the development of engineered solutions from specifications, a scope of work, illustration or other communication from a customer or marketing and sales personnel. Additional responsibilities include supervising the work of all Associate member of Technical Staff that may be assigned to his/her projects. The supervision function includes training, assisting with project tasks, giving direction and guidance. The supervision function shall be limited to areas of engineering and tasking.	

<b>Commercial Job Title:</b>	<b>Project Manager – Level 5</b>	<b>\$ 112.03</b>
Minimum Education/General Experience:	Bachelor's degree with 9 years Project Management experience including at least 3 years in Project Management supervision; or a Master's degree and 7 years experience including 3 years of Project Management supervision; or 14 years Project Management experience including at least 4 years of Project Management supervision.	
Functional Responsibilities:	Responsible for cradle to grave management of assigned projects. He/she serves as Point of Contact with customers. Performs Site Surveys and develops Installation/Man Power Schedules. Oversee Operations of Video teleconference, Security and Construction Projects. Prepares and submits Purchase Requisitions, Material Inspection and Receiving Reports/DD250's. Supervises Engineering and Technician Teams. Prepares and Chairs Installations Kickoff Meetings with Engineering and Technician Teams, Purchasing and Quality Assurance Manager. Negotiates Scope and Contract Value with Subcontractors. Prepares and submits proposals for equipment and installation projects.	
<b>Commercial Job Title:</b>	<b>Project Manager – Level 4</b>	<b>\$ 109.47</b>
Minimum Education/General Experience:	Bachelor's degree with 7-8 years Project Management; or a Master's degree and 5-6 years experience at least 2 of which must have been supervising Project Management personnel; or 12-13 years Project Management experience at least 4 years of which must have been supervising Project Management Personnel.	
Functional Responsibilities:	Responsible for cradle to grave management of assigned projects. He/she serves as Point of Contact with customers. Performs Site Surveys and develops Installation/Man Power Schedules. Oversee Operations of Video teleconference, Security and Construction Projects. Prepares and submits Purchase Requisitions, Material Inspection and Receiving Reports/DD250's. Supervises Engineering and Technician Teams. Prepares and Chairs Installations Kickoff Meetings with Engineering and Technician Teams, Purchasing and Quality Assurance Manager. Negotiates Scope and Contract Value with Subcontractors. Prepares and submits proposals for equipment and installation projects.	
<b>Commercial Job Title:</b>	<b>Project Manager – Level 3</b>	<b>\$ 94.84</b>
Minimum Education/General Experience:	Bachelor's degree with 5-6 years Project Management; or a Master's degree and 3-4 years experience at least one of which must have been supervising Project Management personnel; or 10-11 years Project Management experience at least 3 years of which must have been supervising Project Management Personnel.	
Functional Responsibilities:	Responsible for cradle to grave management of assigned projects. He/she serves as Point of Contact with customers. Performs Site Surveys and develops Installation/Man Power Schedules. Oversee Operations of Video teleconference, Security and Construction Projects. Prepares and submits Purchase Requisitions, Material Inspection and Receiving Reports/DD250's. Supervises Engineering and Technician Teams. Prepares and Chairs Installations Kickoff Meetings with Engineering and Technician Teams, Purchasing and Quality Assurance Manager. Negotiates Scope and Contract Value with Subcontractors. Prepares and submits proposals for equipment and installation projects.	

<b>Commercial Job Title:</b>	<b>Project Manager – Level 2</b>	<b>\$ 88.34</b>
Minimum Education/General Experience:	Bachelor's degree with 2-4 years Project Management; or a Master's degree and 0-2 years experience; or 7-9 years Project Management experience.	
Functional Responsibilities:	Responsible for cradle to grave management of assigned projects. He/she serves as Point of Contact with customers. Performs Site Surveys and develops Installation/Man Power Schedules. Oversee Operations of Video teleconference, Security and Construction Projects. Prepares and submits Purchase Requisitions, Material Inspection and Receiving Reports/DD250's. Supervises Engineering and Technician Teams. Prepares and Chairs Installations Kickoff Meetings with Engineering and Technician Teams, Purchasing and Quality Assurance Manager. Negotiates Scope and Contract Value with Subcontractors. Prepares and submits proposals for equipment and installation projects.	
<b>Commercial Job Title:</b>	<b>Project Manager – Level 1</b>	<b>\$ 75.92</b>
Minimum Education/General Experience:	Bachelor's degree preferably in Management related discipline with 0-1 year Project Management; or 5-6 years Project Management experience.	
Functional Responsibilities:	Provide technical and administrative assistance to the Vice-President of Programs and Project Management staff. Perform a variety of tasks to assist the Project Management staff to include: Developing and maintaining budget and forecast information, Developing and maintaining a system for workload tracking/forecasting, Assisting with the development and submission of proposals, Performing special studies and assignments as directed, working with experienced Project Managers to learn project management processes and tools.	
<b>Commercial Job Title:</b>	<b>Technician 3</b>	<b>\$ 74.96</b>
Minimum Education/General Experience:	HS/Vocational School Diploma with 9-10 years of work related experience; or Technical school graduate in electronics or computers with 3-4 years of work related experience.	
Functional Responsibilities:	Responsible for installing, maintaining and repairing high-end video conferencing, audio, and other telecommunications and security equipment. This level employee will have the capability to supervise other technicians and serve as site superintendent.	
<b>Commercial Job Title:</b>	<b>Technician 2</b>	<b>\$ 56.55</b>
Minimum Education/General Experience:	HS/Vocational School Diploma with 3-7 years of work related experience; or Technical school graduate in electronics or computers with 1-2 years of work related experience.	
Functional Responsibilities:	Responsible for installing, maintaining and repairing high-end video conferencing, audio, and other telecommunications and security equipment. Installer. This level employee will have the capability to supervise other technicians.	
<b>Commercial Job Title:</b>	<b>Technician 1</b>	<b>\$ 50.28</b>
Minimum Education/General Experience:	HS/Vocational School Diploma with 0-1 year of work related experience.	
Functional Responsibilities:	Responsible for installing, maintaining and repairing high-end video conferencing, audio, and other telecommunications and security equipment.	
<b>Commercial Job Title:</b>	<b>CAD Operator</b>	<b>\$ 50.34</b>
Minimum Education/General Experience:	Associates in Arts degree or technical school graduate with 1 year experience or 3 years experience.	
Functional Responsibilities:	Administrative and drafting duties including creation, modification, and maintenance/storage of CAD files for all jobs, also responsible for the development and maintenance of the CAD standards.	

**THE TYMETAL CORPORATION  
FREIGHT CHARGES**

<b>TRAVEL MILES ONE-WAY</b>	<b>MIXED LOADS FLAT BED RATES LIMITED TO ONE TRUCK OR 40,000 LB.</b>	<b>MIXED LOADS FLAT BED RATES OVER 40,000 LB UP TO 80,000 LB (TWO FLAT BEDS)</b>	<b>PRODUCT CODE</b>	<b>WEIGHT EACH</b>	<b>UNITS PER FLAT BED TRUCK</b>
0-100	\$400.00	\$800.00	3100-4-PSGS 3100-5-PSGS	1,500 lbs.	6
101-200	\$600.00	\$1,200.00	2150-3.6 2150-4 2150-5 2150-6	700 lbs.	20
201-300	\$750.00	\$1,500.00	2200-PSGS	900 lbs.	20
301-400	\$900.00	\$1,800.00	PLUSS-21	3,000 lbs.	13
401-500	\$1,000.00	\$2,000.00	PLUSS-22-24	3,200 lbs.	12
501-600	\$1,100.00	\$2,200.00	PLUSS-25-30	3,500 lbs.	11
600-601	\$1,250.00	\$2,500.00	BI-PLUSS-10-20	3,500 lbs.	11
601-700	\$1,400.00	\$2,800.00	BI-PLUSS-20-30	3,600 lbs.	11
701-800	\$1,550.00	\$3,100.00	1850-EMS	35 lbs.	UPS
801-900	\$1,700.00	\$3,400.00	KEYS	1 lbs.	UPS
901-1000	\$1,850.00	\$3,700.00			
1001-1100	\$2,000.00	\$4,000.00	FIGS	25,000 lbs.	1
1101-1200	\$2,150.00	\$4,300.00	MANUAL PLUSS-S21	3,000 lbs.	13
1201-1300	\$2,300.00	\$4,600.00	MANUAL PLUSS-S22-25	3,200 lbs.	12
1301-1400	\$2,450.00	\$4,900.00	MANUAL PLUSS-S26-30	3,300 lbs.	12
1401-1500	\$2,600.00	\$5,200.00	MANUAL PLUSS-D21	3,400 lbs.	11
1501-1600	\$2,750.00	\$5,500.00	MANUAL PLUSS-D22-25	3,500 lbs.	11
1601-1700	\$2,900.00	\$5,800.00	MANUAL PLUSS-D26-30	3,700 lbs.	10
1701-1800	\$3,050.00	\$6,100.00	HDQSGS-10	2,200 lbs.	14
1801-1900	\$3,200.00	\$6,400.00	HDQSGS-12	2,250 lbs.	14
1901-2000	\$3,350.00	\$6,700.00	HDQSGS-14	2,300 lbs.	14
2001-2100	\$3,500.00	\$7,000.00	HDQSGS-16	2,350 lbs.	14
2201-2300	\$3,650.00	\$7,300.00	HDQSGS-18	2,400 lbs.	14
2301-2400	\$3,800.00	\$7,600.00	HDQSGS-20	2,450 lbs.	14
2401-2500	\$3,950.00	\$7,900.00	HDQSGS-24	2,500 lbs.	14
2501-2600	\$4,100.00	\$8,200.00	HDQSGS-26	2,550 lbs.	14
2601-2700	\$4,250.00	\$8,500.00	HDQSGS-30	2,600 lbs.	14
2701-2800	\$4,400.00	\$8,800.00	FOSGS-10	3,175 lbs.	12
2801-2900	\$4,550.00	\$9,100.00	FOSGS-12	3,225 lbs.	12
2901-3000	\$4,700.00	\$9,400.00	FOSGS-14	3,275 lbs.	12
3001-3100	\$4,850.00	\$9,700.00	FOSGS-16	3,325 lbs.	12
3101-3200	\$5,000.00	\$10,000.00	FOSGS-18	3,375 lbs.	11
3201-3300	\$5,150.00	\$10,300.00	FOSGS-20	3,425 lbs.	11
3301-3400	\$5,300.00	\$10,600.00	FOSGS-24	3,475 lbs.	11
3401-3500	\$5,450.00	\$10,900.00	FOSGS-26	3,525 lbs.	11

**THE TYMETAL CORPORATION  
FREIGHT CHARGES**

TRAVEL MILES ONE-WAY	MIXED LOADS FLAT BED RATES LIMITED TO ONE TRUCK OR 40,000 LB.	MIXED LOADS FLAT BED RATES OVER 40,000 LB UP TO 80,000 LB (TWO FLAT BEDS)	PRODUCT CODE	WEIGHT EACH	UNITS PER FLAT BED TRUCK
			FSOGS-30	3,575 lbs.	11
			Ram-B	1,200 lbs.	15
			2150	300 lbs.	50
			2150-5	300 lbs.	50
			VERT-20	5000 lbs	8
			VERT-24	5400 lbs	8
			VERT-25	5500 lbs	8
			VERT-26	5600 lbs	8
			VERT-27	5700 lbs	8
			VERT-28	5800 lbs	8
			VERT-29	5900 lbs	8
			VERT-30	6000 lbs	8
			225CF	300 lbs	96
			14718	115 lbs	144
			14719	150 lbs	126
			14721	150 lbs	126
			14720	150 lbs	126
			16813	150 lbs	126
			17791	230 lbs	72
			17792	250 lbs	72
			17793	270 lbs	72
			17794	280 lbs	72
			15468	10 lbs	UPS
			16094	3 lbs	UPS
			16092	1 lbs	UPS
			16093	1 lbs	UPS
			16028	1 lbs	UPS
			16909	5 lbs	UPS
			16910	2 lbs	UPS
			15369	1 lbs	UPS
			15370	1 lbs	UPS
			15708	1 lbs	UPS
			15372	2 lbs	UPS
			15946	1 lbs	UPS
			15947	1 lbs	UPS
			15948	5 lbs	UPS

**THE TYMETAL CORPORATION  
FREIGHT CHARGES**

TRAVEL MILES ONE-WAY	MIXED LOADS FLAT BED RATES LIMITED TO ONE TRUCK OR 40,000 LB.	MIXED LOADS FLAT BED RATES OVER 40,000 LB UP TO 80,000 LB (TWO FLAT BEDS)	PRODUCT CODE	WEIGHT EACH	UNITS PER FLAT BED TRUCK
			15949	5 lbs	UPS
			16754	2 lbs	UPS
			16981	2 lbs	UPS
			15334	2 lbs	UPS
			15333	2 lbs	UPS
			15335	5 lbs	UPS
			15336	2 lbs	UPS
			15337	40 pcs./ lbs	UPS
			15338	5 lbs	UPS
			15339	1 lbs	UPS
			15340	50 pcs./ lbs	UPS
			15349	4 lbs	UPS
			15130	5 lbs	UPS
			16331	3 lbs	UPS
			16332	3 lbs	UPS
			16333	3 lbs	UPS
			3880	2 lbs	UPS
			3602	2 lbs	UPS
			3604	1 lbs	UPS
			15357	3 lbs	UPS
			15887	3 lbs	UPS
			15888	3 lbs	UPS
			15366	3 lbs	UPS
			15365	3 lbs	UPS
			15889	3 lbs	UPS
			15352	3 lbs	UPS
			15848	5 lbs	UPS
			15363	3 lbs	UPS
			15362	4 lbs	UPS
			15926	1 lbs	UPS
			16755	1 lbs	UPS
			16418	10 lbs	UPS
			16419	5 lbs	UPS
			16420	5 lbs	UPS

**THE TYMETAL CORPORATION  
FREIGHT CHARGES**

TRAVEL MILES ONE-WAY	MIXED LOADS FLAT BED RATES LIMITED TO ONE TRUCK OR 40,000 LB.	MIXED LOADS FLAT BED RATES OVER 40,000 LB UP TO 80,000 LB (TWO FLAT BEDS)	PRODUCT CODE	WEIGHT EACH	UNITS PER FLAT BED TRUCK
			16421	1 lbs	UPS
			15129	10 lbs	UPS
			14716	3 lbs	UPS
			16095	5 lbs	UPS
			15341	4 lbs	UPS
			15364	10 lbs	UPS
			15897	5 lbs	UPS
			15898	6 lbs	UPS
			15342	5 lbs	UPS
			15894	6 lbs	UPS
			15354	10 lbs	UPS
			15344	3 lbs	UPS
			15343	2 lbs	UPS
			15927	5 lbs	UPS
			FFS ACV 2.4	9.4 lbs	2,000
			FFS ACO 2	5 lbs	4,000
			FFS ACP-4	10.7 lbs	2,000
			FFS ACP-6	11.7 lbs	2,000
			FFS ACP-8	12.9 lbs	2,000